

“हर काम देश के नाम”



रक्षा लेखा महानियंत्रक

उलान बटार रोड, पालम, दिल्ली छावनी-110010

Controller General of Defence Accounts

Ulan Batar Road, Palam, Delhi Cantt.- 110010

Phone: 011-25665703 Fax: 011-25674806, 25674821 email: aniii.cgda@nic.in



आज़ादी का
अमृत महोत्सव

F. No. No. AN/III/3012/Circular-X

dated 22.02.2023

To,

All PCDAs/ PCA (Fys.)/ PIFAs,
CDAs/ IFAs/ RTCs.
(through CGDA Website).

Subject: Providing e-Auction services for disposal of scrap material-regarding.

Please find enclosed a copy of D.O. letter No. S-31039/1/2023-MFH dated 10.02.2023 from Shri Nagendra Nath Sinha, IAS, Secretary, Ministry of Steel alongwith its enclosures on the captioned matter for information and necessary action.

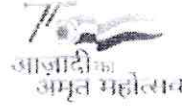
(KSP Srivastava)
Sr. Accounts Officer (AN)

Copy to:

1. AN-IV & AN-V local : For similar action as stated above.
2. IT & S Wing, Local : for uploading the circular on website.

(KSP Srivastava)
Sr. Accounts Officer (AN)

नागेन्द्र नाथ सिन्हा, भा.प्र.से.
सचिव
Nagendra Nath Sinha, IAS
Secretary



भारत सरकार
इस्पात मंत्रालय
GOVERNMENT OF INDIA
MINISTRY OF STEEL

10th February, 2023

Dear Secretary,

You may be aware that MSTC Limited, a Mini Ratna Category-1 CPSE, under the administrative control of Ministry of Steel, Government of India, has emerged as the leading e-commerce service provider in the country. With more than 20 years of experience, it has developed the most diversified e-commerce portfolio. MSTC has ensured transparency, fairness and equal opportunity in online bidding processes through various types of e-commerce modules. It has more than 2,00,000 registered buyers and has conducted more than 3,00,000 events of different types. The large buyer base enhances the competition leading to fair price discovery and thereby maximizes Government revenues and stakeholders satisfaction. The Company is offering services through offices situated in major States.

2. Ministries of Government of India like Power, Coal, Mines, Petroleum & Natural Gas, Civil Aviation, Defence as well as most of the Central & State Public Sector Undertakings (PSUs), Banks, Customs, Reserve Bank of India (RBI) and Private Sector organizations are utilizing e-commerce services of MSTC for selling and buying goods & services.

3. I am attaching a brochure which highlights the e-commerce modules developed by MSTC for auction and procurement services. You will appreciate that the goods sold on MSTC's platform covers vast range of items. It also has the most sophisticated bidding modules including Swiss Challenge, SMRA (Simultaneous Multiple Round Ascending) Auction etc. The Company has the capability and experience in handling very critical & complicated projects of Government of India. One of pretty innovative product developed by MSTC relates to disposal of scrap, generated in the Industrial Area of Omnibus Industrial Development Corporation (OIDC), UT of Dadra and Nagar Haveli and Daman & Diu, about which a copy of communication dated 2nd February, 2023, is attached herewith. This ensures orderly disposal of scrap and fair revenue both for industrial units as well as the industrial areas.

4. I am sure that the Government Departments and the PSUs under your jurisdiction can be benefited by availing various e-commerce services of MSTC for e-auction and e-Procurement in view of its vast experience and expertise in the domain.

With warm regards,

Yours sincerely,

Nath

(Nagendra Nath Sinha)

Encl: As above

Secretaries of all Ministries/Departments, Government of India

Room No. 291, Gate No. 5, Udyog Bhawan, New Delhi-110011
Tel. : +91-11-23063912, 23063489 (Fax); E-mail : secy-steel@nic.in

Ministry of Defence
Office of JS (AF & Policy)
Dy. No.
Date.....

Re circulate to all 12
15/2
22/02/23
Dr. (Coord)

JS (Coord)
JS
Discovered with AS. May be checked within DoD for compliance.

15) 2

699
13.02.23

AS

रक्षा सचिव का कार्यालय
डावरी सं. 1409
दिनांक 10/02/23

Office of Additional Secretary (Secy)
Diary No. 635
Date 13/02/23

13/2
JS E

JS DDP



109459/2023/MFH
एमएसटीसी लिमिटेड
(सरत सरकार का उपकरण)
MSTC LIMITED
(A Govt of India Enterprise)
CIN : L27320WB1964GOI026211

e-assuring
INDIA

Ref: MSTC/CMD-55/BD/II

Date:02-02-2023

To

1. The Secretaries of Government of India
2. The Principal Secretaries (Industries) of various States

109459/2023/Secy
2/2/23

Dear Sir,

Sub: Providing e-Auction services for disposal of scrap materials.

MSTC Limited, a Mini Ratna Category-I PSU under the administrative control of the Ministry of Steel, Government of India, has emerged as the leading e-commerce service provider in the country. With more than 20 years of experience it has developed the most diversified e-commerce portfolios. Through various types of e-commerce modules MSTC has ensured transparency, fairness and equal opportunity in online bidding processes. Large buyers/sellers base has resulted in enhancing competition and thereby maximised the government revenues and stakeholder satisfaction.

Various Ministries of Government of India like Power, Coal, Mines, Petroleum & Natural Gas, Civil Aviation, Defence etc. as well as most of the Central & State PSUs, Banks, Customs, RBI and few big Private Sector organisations are utilizing our e-commerce services for selling and/or buying goods & services. Most of the clients appointed MSTC as their e-Commerce service provider on nomination basis.

Since the inception of MSTC's e-commerce platform, MSTC has gained experience from conducting more than 3,00,000 events of different types. This has given the confidence to develop any customised portal to suit the requirements of the clients. MSTC's e-commerce portal also has more than 2,00,000 registered buyers due to which significant competition is generated and thus leads to fair price discovery. We are enclosing a brochure highlighting the e-commerce modules developed by MSTC for auction of various products/commodities, Agro/Forest produces as well as procurement of goods, works & services.

In regard to offering our e-auction services to Industrial Parks / Zones, we would like to mention that Omnibus Industrial Development Corporation (OIDC), UT of Dadra & Nagar Haveli and Daman & Diu, approached MSTC for streamlining the scrap disposal in UT,

Page 1 of 2

www.mstcindia.co.in / www.mstcecommerce.com

संयोजित कार्यालय : प्रविष्ट सं. सीएच 14/2 मार्ग सं. 175 एकात्म परिसर 1 सी न्यूटाउन कोलकाता 700166 इ.स.
Read. Office : Plot No. C/18 2- Street No. 175, Union Area 1C, New Town, Kolkata-700166 W.B.

which was being done by various industries in an unorganised manner. Due to lack of transparency and fairness in discovery of scrap price, anti social activities emerged in the sector, thereby exploiting local industries to sell at non competitive prices. To end this unfair practice of the scrap dealers and to give a fair chance to genuine scrap traders and end users, it was decided by OI DC to make the process electronically driven and they appointed MSTC as e-Auction service provider. The process involved signing of Tripartite Agreements between MSTC, OI DC & the Sellers (Industries). OI DC acts as a facilitator and aggregator for the industries. MSTC conducts the e-auctions and collects entire payment on behalf of the Seller alongwith GST and other taxes, if any. MSTC transfers the payments to Seller after deducting the service charge of MSTC and OI DC. OI DC raises invoice to claim its service charge from MSTC. Sellers deliver the material as per the Delivery Orders issued by MSTC and issue invoices to the buyers. This initiative has resulted into better prices of scrap material for industries as well as revenues for OI DC while maintaining the transparency, accountability and fairness in the process of scrap disposal. As on date more than 450 Agreements have been signed and more than ₹75 Crore worth of scrap materials have already been disposed off successfully under these arrangements.

Considering the successful implementation of the above process for scrap disposal in OI DC, we would like to offer our e-Auction services to your esteemed organisation similar to the above for disposal of scrap materials from various factories/industries in your Industrial park / Zone. We may also develop customised module or existing module can be customised as per your requirements. We are ready for discussion at length on the working modalities at the convenience of your team. We look forward to your favourable response in the matter.

For any clarification or further discussion, concerned officials can contact Shri Dibyendu Roy, Additional GM (CES) (Mob: 8884400430, e-Mail: droym@mstcindia.co.in).

Thanking you

Yours faithfully
For MSTC Limited



(S.K. Gupta)
Chairman and Managing Director

Encl: As above



MSTC Limited
(A Government of India Enterprise)

e-Commerce Services:

- e-Auction
- e-Procurement
- Customised software solutions

e-Auction:

Bidding options:

- Price bid Auction
- Price-cum-Quantity bid Auction
- e-Tender / e-Tender-cum-e-Auction
- Book Building
- Two Stage bid (Technical-cum-price)
- Simultaneous Multiple Round Ascending Auctions (SMRA)

• **General Auctions:**

For disposal of scrap materials, condemned plant & machineries, aircrafts, ships, vehicles, surplus / obsolete stores, fly ash, human hair, pet coke etc. Various modes of e-auction like English Auction, e-Tenders, e-Tender cum e-auctions, price-cum-quantity bidding etc. are used. Besides that various items confiscated by Indian Customs, like imported cars, bikes, electronic items etc. are disposed of through e-Tender-cum-e-auction.

• **Natural Resources:**

- **Coal Mine Allocation:** This portal is for Ministry of Coal, Government of India, to auction Coal Mine for sale of coal (commercial mining) as per the Mines and Minerals (Development and Regulation) Act, 1957 ("MMDR Act, 1957") and the Coal Mines (Special Provisions) Act, 2015 ("CM(SP) Act, 2015"). The e-bidding process comprises of two stages, i.e., Technical cum IPO followed by forward auction.
- **Major Mineral Block Auction:** e-Bidding platform to auction Major Mineral blocks across the country as per the Mines and Minerals amendment act 2015. The e-bidding process comprises of two stages, i.e., Technical cum IPO followed by forward auction.



- **Minor Mineral Block Auction:** Auction platform used by various States to allot Minor Mineral blocks by two stage bidding method consisting Technical cum IPO followed by forward auction.
 - **RCC/ERCC E-Auction:** This portal is for conducting auction for selection of agency for royalty collection from the mining operations.
 - **Coal Auction:** Spot & Forward e-Auction sale of coal from Coal India Limited and its subsidiaries by Price-cum-quantity bidding.
 - **Iron Ore:** Auction platform for sale of Iron Ore from Karnataka, Odisha, Chhattisgarh etc.
 - **Iron Ore Slimes:** MSTC is in advanced stage of empanelling buyers and conducting auction among the empanelled buyers for sale of iron ore slime.
 - **Coal Linkage:** This e-bidding platform is for allocation of coal linkages by Subsidiaries of Coal India and The Singareni Collieries Company Limited to non-regulated sectors namely sponge iron/steel, cement, CPPs (captive power plants) and others. The allocation is done through 'Simultaneous Multiple Round Ascending (SMRA) Auctions'. Besides Linkage, coal allocation is also done through this portal under the Govt. of India scheme SHAKTI (Scheme for Harnessing and Allocating Koyala (Coal) Transparently in India).
- **Real Estate & Assets**
 - **e-Bikray Auctions:** This e-Auction platform of MSTC has been integrated with the Indian Banks Auction Properties Information (IBAPI) portal (<https://ibapi.in>) so that the prospective bidders have the facility to get all available information at one place and have one uniform system of bidding for all banks. Banks upload all NPA details in IBAPI portal, which is fetched by MSTC for conducting auctions. Interested bidders can register in MSTC's portal and participate in the properties of their interest after fulfilling necessary requirements.
 - **Property portal:** This bidding platform is used by various organisations / authorities like Air India, NBCC, HMDA (Hyderabad Metropolitan Development Authority), DRT, Municipal Corporations, various Port Trusts, etc to conduct e-auctions for selling or leasing plots, commercial spaces. This portal is also used by LD Court Receiver, Supreme Court of India for sale of attached moveable & immovable properties of Amrapali Group.
- **Agricultural / Forest Produces**
 - **Forest Produces:** For sale of timbers, sandal wood, other forest produces Kerala Forest Department and Karnataka Forest Department conduct online auctions through this platform. The traders as well as the individual buyers can participate to buy timbers through this portal.



- **E-RaKAM:** A digital initiative and joint venture between MSTC and CRWC to bring together the farmers, civil supplies and buyers on a single platform to ease the selling and buying process of Agri/Horti produces. The main objectives of this portal are (i) to leverage technology to connect farmers of the smallest villages to the biggest markets through Internet, (ii) to make the niche produces available to the consumers across the country / globe, (iii) to generate demand for the niche Agri/Horti produces, (iv) to develop a direct network between the producers and end consumers as well as processing industries. The sellers are Individual farmers, FPOs as well as institutions like NAFED, HAFED etc. and the bidders are individuals, various processing units, retailers as well as traders. The Agri/Horti produces like Food Grains, Pulses, Oils Seeds, Spices, Fruits, etc. have been successfully auctioned through this portal.
- **E-Sale of Duty Credit Scrip:**
The Duty Credit Scrip issued to the exporters by DGFT under Service Exports from India Scheme (SEIS) is used for payment of import duties. The duty Credit Scrip is transferable and therefore the unutilised scrip is sold to the interested importers against some value. This bidding platform is used to conduct forward auction to sell the scrip.

e-Procurement:

MSTC's e-procurement service includes offering the bidding portal for procuring/buying goods & services, finalising project/EPC contracts, Import of Coal, fund mobilisation (borrowing & deposit placement) as well as various customised solutions as per the requirements of the clients. This platform can be configured to accommodate various customised solutions. It has the feature to reach the target groups.

Bidding options:

e-Tender:

- Single / Two / Three cover tender (PQ/Technical/Price)
- HTML / Excel based bidding
- Single / Multiple Currency bidding
- Quality Cost Bases Selection (QCBS)
- Swiss Challenge
- Customised bidding Solutions

e-Reverse Auction:

- Single / Multiple input bidding
- Price cum Quantity bidding
- L1 matching & bucket filling



Flagship Projects

- **Spectrum Auction:** Developed for Department of Telecommunication for allotment of spectrum of various bands to the Telecom Operators. The bidding methodology adopted is Simultaneous Multiple Round Ascending (SMRA) Auctions.
- **UDAN (Regional Connectivity Scheme):**

In order to promote air connectivity between the smaller cities / towns with bigger cities, Government of India has devised a Scheme for providing financial subsidy to interested airline operators who will operate to connect the underserved / unserved airports. The government has earmarked a fund called Regional Connectivity Fund (RCF) to finance the gap which is also called Viability Gap Funding (VGF). The Scheme is known as Regional Connectivity Scheme (RCS).

This online platform manages the bidding process to create various networks by connecting various unserved, underserved & the key airports as well as disbursement of the VGF. Swiss Challenge bidding method is used to determine the least VGF and select the airline operators for various networks created through this platform.
- **DEEP Portal:**

This portal namely Discovery of Efficient Electricity Price (DEEP) has been developed as per the guidelines Under Section 63 of the Electricity Act 2003, Government of India, for procurement of power by distribution licensee for Short term, medium term & long term through a competitive bidding process. All the Generators, Traders, Licensees and other Distribution Companies having surplus power can register themselves with the e-platform as Bidders. The power procurers are allowed to raise their indents on the website and create e-bidding events for interested bidders to participate in the bidding process. The e-bidding process is carried out in two stages namely RFP stage and e-reverse auction stage.
- **Renewable Energy:**

This e-bidding platform is developed to select EPC contractors for renewable energy projects. The mode of bidding is e-tender followed by Reverse auction and L1 matching. Subsequently bucket filling approach is adopted for allocation of the contracts.
- **Transmission Service Provider:**

As per Government of India guidelines the process of selection of transmission service providers for electricity transmission services, the new transmission projects are offered to the interested agencies on BOOT model.



- **DIPAM:**
This electronic bidding system is developed for the Department of Investment & Public Asset Management, Government of India, for Asset Monetisation.
- **Javik Kheti portal (jaivikkheti.in):**
For providing direct access to the market for organic farmers, on behalf of Ministry of Agriculture MSTC has developed the portal. This portal provides a single window for creating general awareness & knowledge sharing on Organic Farming, developing network between the Farmers, Buyers & Input Suppliers and also transacting business online with e-payment & logistic support.
- **Export & Import Portal:**
MSTC has developed e-bidding platform to digitise the Export & Import process for various petroleum products on behalf of IOCL & ONGC Group Companies.
- **Allotment of License for Liquor Shop:**
On behalf of Rajasthan State Excise Department MSTC has developed this e-bidding portal for allotment of License for Liquor Shops through e-auction.

Customised software solutions:

This sub-vertical of MSTC deals with development & maintenance of various software packages like, HRMS, Accounting, Inventory Management, Project Management, Online Draw systems, etc. Through the Online Draw Systems developed for selection of dealership for LPG & retail petrol pumps, Oil Marketing Companies have conducted more than 50000 draws successfully across the country.

Other features:

- Own Data Centre (DC) & Disaster Recovery (DR), can be hosted in cloud also.
- STQC Certified solutions, Compliant to CVC guidelines & IT Act
- Copy right of 'MSTC Application Software' (e-Commerce Modules) is with MSTC
- ISO 27001:2013 & ISO 9001:2015 certified
- CMMI Level 3 appraised.
- Helpdesk facility
- e-Payment facility
